



IoT adoption strategy in a hospital environment

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Pullman Hotel Yenibosna
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Humanitas: 9 Hospitals (+8 outpatient centers) in Italy



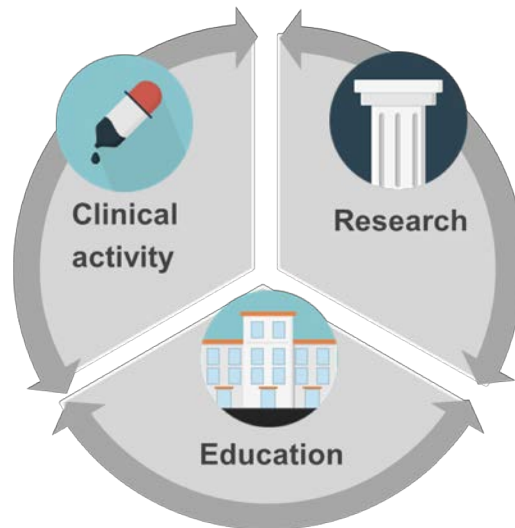
Humanitas: Mission

Improve our patients' lives by offering increasingly effective treatments based on an innovative and sustainable organization

Invest in research that creates real impact on the progress of Medicine

Train a new generation of professionals with a model that unifies the clinic, research facilities, and the University

HUMANITAS SUCCESS MODEL



Elderly and chronically ill outlook in Italy

23% of the Italian population (13.5 million) is over 65 years of age, a percentage that is constantly increasing

La Repubblica, 2017

In Italy there are 169 elderly people for every 100 young people

ISTAT, 2018

By 2060, the number of Europeans over 65 years of age will increase from 88 million to 152 million

Insalute News, 2018

Italy is the European country with the highest life expectancy

Il Messaggero, 2018



In Italy, 4 out of 10 citizens (23.6 million) are affected by chronic diseases

La Repubblica, 2017

20.7% of the population is affected by two or more chronic diseases

ISTAT, 2017

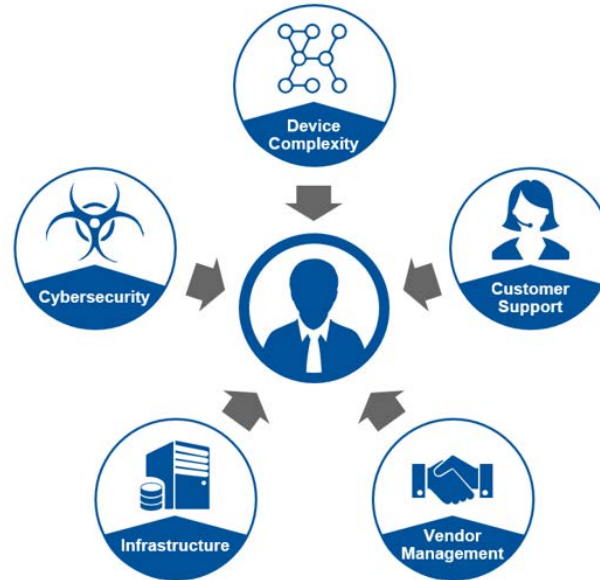
These are the most common chronic diseases: hypertension (17.4%), arthrosis/arthritis (15.9%), allergic diseases (10.7%), osteoporosis (7.6%), chronic bronchitis and bronchial asthma (5.8%), diabetes (5.3%)

ISTAT, 2017

IoT adoption challenges

- The IoT offers the **benefit** of significantly increased situational **awareness** surrounding the **patient** and **hospital operations**
- IoT solutions can **change the state of a digital environment**, in addition to generating a significant amount of data
- IoT technologies are entering the healthcare provider environment outside of the CIO's purview, due to the **lack of a centralized or enterprise wide device** or IoT strategy
- **IoT vendors** approach security, device maintenance and software patching from **proprietary perspectives**, which creates for the CIO's teams additional burdens, such as in network engineering, security and IT operations

Healthcare CIOs faces the realities of IoT



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IoT adoption challenges



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Opportunity

- Cost reduction, revenue growth and '**increased quality of care**' are fundamental business drivers of IoT
- Develop the IT strategy for the **real-time health system** - from data siloed to a *patient data centered* architecture

Constraints

- New and unfamiliar **cybersecurity risks**

Example cases:

Chronic Obstructive Pulmonary Disease (COPD)



In people aged over 70 years, the prevalence of moderate and severe COPD is about **20% in men** and **15% in women**



In the adult population aged over 40 years, **moderate and severe COPD** is prevalent in 5-10% of the population and including mild cases the prevalence is 15-20%



300,000 deaths in Europe from COPD each year – equivalent of **3 Hiroshima bombs**

europeanlung.org/COPD

Congestive Heart Failure (CHF)

>1 million

Annual hospitalizations in both the United States and Europe¹

1-4%

Heart failure hospitalizations as a percentage of total hospital admissions²

Up to 9/10 patients

Hospitalized due to worsening chronic heart failure as compared with de novo heart failure³

5-10 days

Average length of hospital stay³



Almost 1 out of 4 hospitalized patients (24%) are rehospitalized for heart failure within the **30-day post discharge period**⁴



Nearly 1 out of 2 patients (46%) are rehospitalized for heart failure within the **60-day post discharge period**⁴

State of the art approach

The Patient is Sick and Passive



HEART DISEASES

Heart Diseases And Monitoring

- Electrocardiogram (ECG) 24/48h Holter



SLEEP DISORDERS

Sleep Disorders

- Sleep Staging
- Obstructive Sleep Apnea (OSA)
- Restless Legs Syndrome (RLS)
 - Polysomnography (PSG)
 - Electroencephalography (EEG)
 - Electrooculography (EOG)
 - Electromyography (EMG)

The aim: curing sickness -> life optimization

Disrupting Healthcare: Relevant diagnostics + Habits Modification + Enhancing Efficiency

- Prevention of diseases
- Daily activity measure
- Sleep quality
- Understanding clients' daily habits
- Understanding clients utilization of their bodies (postures, alignments, ...)
- Understanding clients level of stress or relaxation
- Evaluating their efficiency
- Analyzing clients in their working environment
- Analyzing clients in their social interactions
- Capture data during client's intense exercises (fitness)



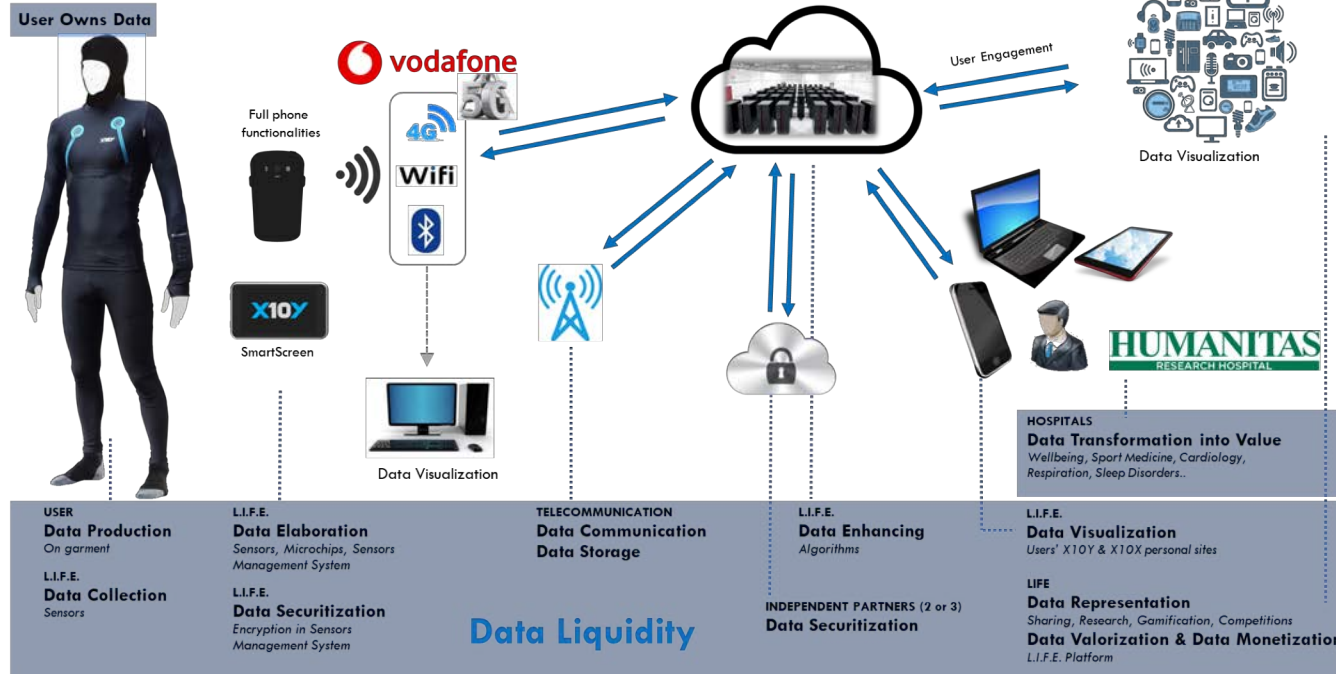
L.I.F.E.

Measuring daily activity with medical grade accuracy



L.I.F.E.

Physiological Data Secure Platform



L.I.F.E.

Dear Sir, Madam..

CARO SIGNORE/A...

QUESTA SERA PRIMA DI ANDARE A DORMIRE SI RICORDI DI:

1

INDOSSARE LA CANULA NASALE (1)
INSERENDO I TUBICINI NEL NASO

**E FACENDO PASSARE I TUBICINI DIETRO
LE ORECCHIE, INFINE STRINGERE IL
FERMATUBO (2)**



2

**COLLEGARE IL PULSOSSIMETRO DELLA
NONIN AL BRACCIALE**

**E INSERIRE IL SENSORE IN UN DITO
DELLA MANO DESTRA (DITO A SCELTA
TRA INDICE, MEDIO, ANULARE)**



3

**INDOSSARE IL PULSOSSIMETRO CHE
PROVIENE DAL POLISONNIGRAFO, SULLA
MANO SINISTRA (DITO A SCELTA TRA INDICE,
MEDIO, ANULARE)**



4

**ANDARE A DORMIRE COME SUA ABITUDINE,
~~SENZA~~ DOVER SCHIACCIARE NESSUN TASTO,
PARTIRÀ TUTTO IN AUTOMATICO**

...BUONA NOTTE

L.I.F.E.

Lessons learned...



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- Achieving **operational efficiencies** is the most important success criterion
- Lack of **know-how and expertise** is the major reason for the failure of IoT projects
- **Security** is the most important technical barrier to success
- **IoT will grow and change over time** and will number the greatest outside the boundary of the hospital, mostly centered on patients and their homes
- Define an **enterprise IoT strategy**, understand how to exploit IoT benefits and manage its new capabilities

HimSS[®]18 *Eurasia*

EMRAM Educational Conference &
Health IT Exhibition



Thank you!

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